

27 Subtype Profiles

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SUBTYPE ARENAS			
TYPE	SELF-PRESERVATION	SEXUAL	SOCIAL
1	Detailers: Self-disciplined & independent workers who are seldom careless; find it hard to express emotion or just relax & have fun	Crusaders: Fiery, impassioned evangelists with the courage of their convictions; tend to be impulsive & jealous but also brave & determined	Lawmakers: The great arbiters of “what is right” & establishers of rules; strict but fair, stern but unyielding in the face of social pressure
2	Matriarchs: Loving nurturers who like to care for the young, sick or helpless. Can find it hard to ask for help directly but secretly hope for special treatment	Romantics: Attracted to the chase but have to be careful not to “fall in love with love” or over-adapt to the needs of their partner	Diplomats: Social finesse & organizational skills allow them to excel as social smoothers, organizers & emissaries of goodwill
3	Pragmatists: Ambitious Type A strivers who make financial security & success a priority; can find it hard to tear themselves away from work	Superstars: Dazzle the crowd with their “star” quality but can have difficulty when they step off-stage; need to trade in image to experience intimacy	Politicians: Skilled image creators who like the public eye ; excel as “first among equals” but must focus on substance not just style
4	Artisans: Independent creators who often work alone to manifest their creative vision; tend to view survival more as metaphorical than literal	Dramatists: Intense, self-dramatizing & high-strung individualists with an intensely competitive streak but often considerable artistic talent	Critics: Discriminating evaluators of art & ideas who are sensitive to social standards & thus conflicted about expressing their opinions outright
5	Archivists: Shy & detached collectors of ideas as well as “stuff”; establish boundaries to protect their space; often open up to small children	Wizards: Mysterious & secretive individuals with a few special contacts & unique powers of perception; may be monastic or live alone “in the depths”	Professors: Investigators of curiosities & teachers with unusual insights; enjoy social recognition but can use it to ward off intimacy
6	Family Preservers: Warm & supportive family protectors who make their homes a haven from the world; see family as their greatest asset	Scrappers: Feisty defenders of the weak & lovers of creativity; can override those they love and be overly skeptical of strangers or new ideas	Guardians: Loyal upholders of traditional values & enforcers of community norms; must cultivate independence to avoid true believerism
7	Bon Vivants: Joyful celebrators of life & sensual pleasures who often embrace unconventional lifestyles or family styles	Tricksters: Appealing wanderers with a charming air & “love ‘em & leave ‘em” tendencies; wonderfully adaptable but hard to pin down	Visionaries: Imaginative planners who can envision a better future & sometimes sacrificially limit themselves to fulfill their plans
8	Weight Lifters: Strong independent survivors who “secure the perimeter” to protect loved ones; like to lay in supplies for potential emergencies.	Knights: Upholders of honor & protector of the weak, they secretly yearn to experience surrender & experience vulnerability with a trusted partner	Leaders: Inspirational figures who lead by example but must exercise self-restraint in order to support rather than oppose authority
9	Comfort Seekers: Calm & steady homebodies who love to putter around & do things at home; things can pile up & time management can be a challenge	Mystics: Unusual receptivity & a love of nature allow them to feel at one with their surroundings but can make it hard to establish personal ego boundaries	Cooperators: Harmonious participators who enjoy blending into the group but can blend in too much (& also use the group to avoid inner work)